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| **Ventselsav Valeriev Vetov** |
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| Email: | **vetov\_1@yahoo.com** |
| Phone: | +359 889112986 |
| Post address: | Mladost 1, bl. 13, ap. 22 |

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| **Personal Details**

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| First name: | Ventselsav  |
| Middle name: | Valeriev |
| Last name: | Vetov |
| Gender: | Male |
| Birth date: | 01.09.1987 |
| Nationality: | Bulgaria |
| I live in: | **Sofia**/Bulgaria  |

**Work Experience**

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| Period: | September 2015 - till now |
| Job Title: | Freight broker and logistics specialist |
| Company/Organization: | Global Logistics Services (subsidiary of AmeriFreight Systems LLS) |
| Business sector: | Transportation and logistics |
| Location: | Sofia |
| Company size: | 100 - 300 |
| Additional Details: | Brokerage:1. Managing FTLs (Full truck loads) on US market through the whole lifecycle – from dealing rates with other carriers to controlling freight on the move.2. Controlling carriers to meet all requirements during transportation set by the customer.3. Ensuring service including solving various issues with the freight.Dispatch:1. Managing FTLs (Full truck loads) on US market with company trucks through the whole lifecycle – from dealing rates to delivery.2. Negotiating with other freight brokers for the best rate and terms of pick up and delivery.3. Controlling drivers to meet all requirements during transportation set by broker.4. Tracking loads from pick up to delivery and solving various issues.  |

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| Period: | August 2014 - September 2015 |
| Job Title: | Expert, Resources Assurance Branch, Property Management Directorate |
| Company/Organization: | State Agency "Technical operations" |
| Business sector: | Public administration |
| Location: | Sofia |
| Company size: | above 300 |
| Additional Details: | 1. Preparing procedural conditions and documentations of public tenders and contracts related to various kinds of goods deliveries. (oils, vehicles, hardware, CIS, etc.) 2. Realizing the process of awarding contracts.3. Coordinating the process of contracts implementation.4. Negotiating related to public tenders.5. Ensuring the information support for procurement activities in State Agency "Technical Operations".- collecting and classifying necessary documentation related to public tenders organization (technical spec., requests for delivery);- planning activities - creating a Plan of tenders for State Agency "Technical Operations";- maintaining a database regarding execution of public tenders and monitoring of contracts;- executing market researches for potential contractors. |

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| Period: | August 2013 - August 2014 |
| Job Title: | Expert, C2S Delivery Branch, Defence Investments Directorate |
| Company/Organization: | Ministry of Defence of The Republic of Bulgaria |
| Business sector: | Public administration |
| Location: | Sofia |
| Company size: | above 300 |
| Additional Details: | 1. Preparing procedural conditions and documentations of public tenders and contracts related to Control and Command Systems (C2S) deliveries. 2. Realizing the process of awarding contracts for C2S deliveries.3. Coordinating the process of contracts implementation.4. Preparing Task orders (TO) and Technical arrangements (TA) for C2S deliveries via NATO Communications and Information Agency (NCIA).5. Coordinating negotiation process for C2S deliveries via NATO Communications and Information Agency (NCIA). |

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| Period: | October 2010 - August 2013 |
| Job Title: | Expert, Information assurance of deliveries Branch, Defence Investments Directorate |
| Company/Organization: | Ministry of Defence of The Republic of Bulgaria |
| Business sector: | Public administration |
| Location: | Sofia |
| Company size: | above 300 |
| Additional Details: | 1. Ensuring the information support for procurement activities in Bulgarian Army and Armed Forces.- collecting and classifying necessary documentation related to public tenders organization (technical specifications, requests for delivery);- planning activities - creating a Plan for Public Tenders of BGR MoD;- maintaining a database regarding execution of public tenders and monitoring of contracts;2. Military codification and its program management.- financial manager of Codification program in Bulgarian Ministry of Defence;- national representative in TRICOD Working Group, a subgroup of The Group of National Directors on Codification AC/135 (NATO main logistics system);- member of a "Bulgarian Pilot Logistics System" project, dealing matters related to NATO Codification System implementation.3. Evaluation of contractor’s proposals- creating math models (cost-effect.)4. Risk management activities in public tenders |

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**Education**

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| Period: | April 2012 - till now |
| Major: | Improving cooperation between Bulgaria and NATO/EU in multinational defence procurement projets realization.  |
| Level: | Doctorate |
| School: | University of National and World Economy |
| Location: | Sofia |

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| Period: | September 2010 - July 2011 |
| Major: | Defence and Security Economics |
| Level: | Master's degree |
| School: | University of National and World Economy |
| Location: | Sofia |

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| Period: | September 2006 - July 2010 |
| Major: | Defence and Security Economics |
| Level: | Bachelor's degree |
| School: | University of National and World Economy |
| Location: | Sofia |

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| Period: | September 2001 - May 2006 |
| Level: | Secondary school |
| School: | Mathematical High school |
| Location: | Varna |

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**Languages**

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| Mother tongue: | Bulgarian |
|   | **Comprehension** | **Speaking** | **Writing** |
| **English** | Fluent | Fluent | Fluent |
| **French** | Beginner | Beginner | Beginner |

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**Skills**

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| Computer Skills: | 1. Good technical knowledge of Microsoft Office (Excel, Power Point, Word), Internet Explorer, Mail clients;2. Experience with managing big databases |
| Skills: | Motivated, teamworker, excellent verbal and written communication skills |
| Driving License: | Yes |
| Categories: | B, M  |

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**Additional Courses and Certificates**

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| Additional Courses: | PRINCE2 Foundation Certificate |

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